

Efficient and Compliant Data Protection Solutions with Veeam and Overland Tandberg

SOLUTION BRIEF



Overland Tandberg and Veeam provide best in class hardware and software to deploy efficient backups with compliant disaster recovery capabilities for virtual and physical environments.

**ALLIANCE PARTNER
Elite**

Businesses are utilising virtualisation software to reduce costs and improve the performance and efficiency of IT systems. Unfortunately within a virtualised environment the risk of data loss is increased, due to higher utilisation of storage devices and implementation complexity. Many businesses simply perform disk-to-disk backups and have no off-site data protection, leaving the business vulnerable to data loss from cyber crime, human errors or disaster events like fires and floods.

Overland Tandberg and Veeam

Overland Tandberg are leading suppliers of IT solutions for data storage, backup, archiving and data transportation for more almost 40 years. Veeam Backup & Replication is the industry leading data protection software for virtual and physical environments. Through our long-term technology partnership, we have combined best in class hardware and software which works seamlessly together to create a heterogeneous data protection solution.

A comprehensive Solution

In virtualization-powered data protection, disk storage systems are preferred. Tandberg Data's RDX® QuikStor™ removable disk system - an established standard since 2006 - is ideal for SMB environments and offers full disaster recovery using media rotation. The RDX QuikStation removable disk appliance fits perfectly into virtualised environments to easily backup multiple virtual machines combined with off-site storage and data transportation capabilities.

Overland Storage's SnapServer® NAS solutions offer scalable, secure and reliable storage and are ideal for central storage and primary backup targets. In addition, a secondary backup target such as tape, cloud or RDX is highly recommended to achieve full disaster protection.

The broad portfolio of Overland Tandberg provides various disaster recovery and compliant backup and archiving solutions according to customers needs.

Solution Benefits

- Long term technology partnership
- Complete data protection solution, "Veeam verified"
- Broad solution portfolio to meet any customer requirements
- Scalable from SOHO to enterprise environments
- Includes disk, removable disk, tape and cloud offerings
- Complete data protection against data loss from cyber crime, human errors or natural disasters
- Enable businesses to meet regulatory requirements

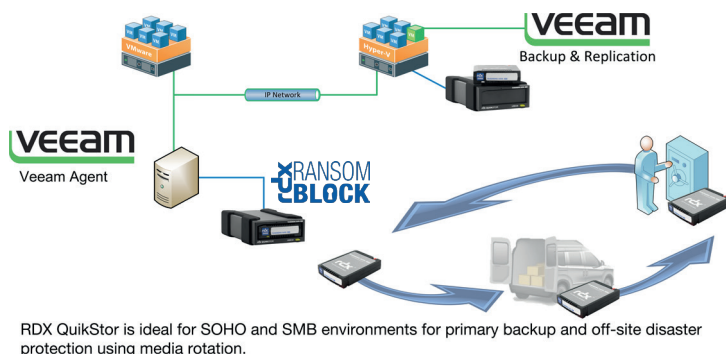


RDX QuikStor for off-site Compliance and ransomware protection

Attaching directly an RDX QuikStor removable disk system, provides an easy to deploy backup solution that meets off-site compliance requirements for small to midrange companies. In case of a disaster, VMware and Hyper-V host configurations and data can be easily recovered from an RDX media.

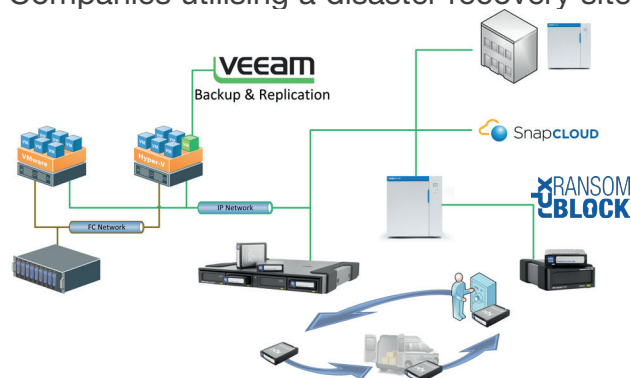
Using a SnapServer NAS as primary backup data repository, RDX can be deployed as a secondary backup target to meet off-site and compliance and regulatory requirements.

The RDX RansomBlock software feature protects backups against virus and ransomware attacks. RansomBlock integrates seamlessly with Veeam Backup & Replication into existing backup scenarios with RDX.



Built in Replication Capabilities

Companies utilising a disaster recovery site, SnapServer offers Snap ECR (Encrypted Continuous Replication) at no additional cost. Snap ECR provides a continuous data replication to 1 or multiple SnapServers at remote locations. As it replicates changed data only, Snap ECR ensures higher performance and bandwidth savings.



Backup to Cloud with SnapCLOUD™

For backup to cloud requirements, SnapCLOUD™ can be incorporated into the backup strategy. SnapCLOUD is a virtual NAS appliance built on Microsoft Azure with enterprise grade data management capabilities.

Using the same visual interface, SnapCLOUD is reducing the learning curve and training cost when expanding local NAS storage with Cloud.

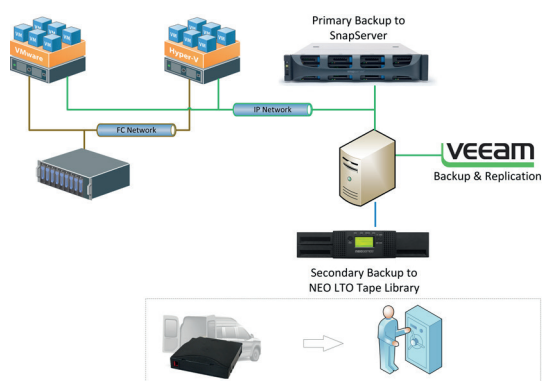
The last Line of Defense

Even if replication utilities are used or backup to cloud is performed, we highly recommend to create a backup copy on a removable media kept at an off-site location which is independent from network infrastructures. This helps to overcome cloud backup and archiving limitations. Depending on total data amount, tape might be more affordable than cloud.

The NEO Series tape automation family allows data transported off-site for complete data protection and compliance requirements. In addition, tape can also be used to archive infrequently used data to reduce the amount of data which needs to be backed up. As a result, restores are performed much faster and business is back online much earlier.

Additional Resources

For more information on how to integrate RDX QuikStor into Veeam Backup & Replication visit our [solution page](#) on the Tandberg Data website and download the solution briefs and integration briefs.



Sales and support for Overland-Tandberg products and solutions are available in over 90 countries. Contact us today at sales@overlandstorage.com or sales@tandbergdata.com

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